



## Future-forward, Broker focused.



Overview	In general, Insurer Business for Self (ALT A/Low Doc) guidelines are followed; for more information please visit https://www.sagen.ca/products-and-services/business-for-self/ or https://www.canadaguaranty.ca/low-doc-advantage/.  There is a 5bps rate premium to all BFS Stated Income files (Purchases & Transfers).  Note that for transfers above 65% LTV, existing CMHC/Sagen/Canada Guaranty "Stated Income" insurance must be present.
Required Information For Application Submissions Notes	For reasonability of Stated Income, the following information is required at the time of submission:  1. Industry type and details/profession. 2. Business structure (sole proprietor, partnership or incorporated AND percentage ownership). 3. Most recent business revenue/Gross sales figure. 4. Line 15000 from the most recent years' Notice of Assessment (NOA), ensure no taxes owing to CRA  Any documentation which defers from the information submitted at time of submission is subject to requalification.
Loan to Value	Up to 65% – Must have insurer approval. No insurance cost to borrower.  65.01% – 75% – Borrower must pay an insurance premium of 2.60%.  75.01% – 80% – Borrower must pay an insurance premium of 3.30%.  80.01% – 85% – Borrower must pay an insurance premium of 3.75%.  85.01% – 90% – Borrower must pay an insurance premium of 5.85%.
Max Loan Amount	Maximum property value must be less than: \$1,000,000 if LTV ≤ 80%; OR \$1,500,000 if LTV > 80%.
Minimum Recommended Beacon Scores	At least one applicant should have a minimum recommended credit bureau score of 680.



## Business for self stated income

Restrictions	<ul> <li>Commissioned individuals do not qualify for this program.</li> <li>Non-Residents and/or Non-Permanent Residents are not allowed.</li> <li>Rentals and second homes are not allowed.</li> <li>Former bankrupts and/or consumer proposals are not accepted.</li> <li>Refinances not permitted.</li> </ul>
Documentation Requirements	Most recent NOA to confirm no outstanding tax arrears along with ONE of the following to confirm ownership of the business and that it has been in operation for 2+ years. Examples include but are not limited to the following:  1. T1 Generals with statement of business activities supported by NOA, prepared by an arm's length third party.  2. GST/HST returns.  3. Audited financial statements prepared by a licenced CPA (Chartered Professional Accountant)  4. Business Licence.  5. Articles of Incorporation.  For Quebec, the most recent year's provincial NOA is also required to confirm no tax arrears
Amortization	<ul> <li>Maximum 25 years; or</li> <li>Maximum 30-year amortization for owner-occupied homes if LTV &gt; 80% and the borrower is either: (i) a first-time homebuyer or (ii) purchasing a newly constructed home.</li> </ul>