



# 2024 Partnership Program

CMLS Financial is pleased to introduce our CMLS Prime Partnership Program for 2024. A program designed to reward our **Broker Partners as well as their Agents** for both volume & efficiency on Prime CMLS Financial, Financière CMLS, and CMLS Financial Connect residential mortgages funded in 2024. As a CMLS Partner, you can receive a host of volume and efficiency bonuses, with rewards increasing as funded volume grows and efficiency performs. CMLS Partners can **earn up to 10 bps of bonuses in addition to our excellent upfront and renewal commission options.**

**Introducing a fresh update for 2024!** Alongside the team volume and efficiency bonuses highlighted in the first chart below, CMLS Financial now offers individual agents an extra bonus as an enhanced reward for their support. These supplementary bonuses vary from \$2,500 to \$12,500 in total, as outlined in the second chart below.

## Team Volume and Efficiency Bonus\*

Team Volume*	Volume Bonus	Efficiency Bonus Approve to Fund 70% – 74.99%	Efficiency Bonus Approve to Fund 75% – 79.9%	Efficiency Bonus Approve to Fund 80%	Maximum Combined Bonus
\$5,000,000	-	-	1.0 bps	2.0 bps	<b>2 bps</b>
\$10,000,000	2.0 bps	1.0 bps	1.5 bps	2.0 bps	<b>4 bps</b>
\$15,000,000	3.0 bps	2.0 bps	3.0 bps	4.0 bps	<b>7 bps</b>
\$20,000,000	4.0 bps	2.0 bps	3.0 bps	4.0 bps	<b>8 bps</b>
\$25,000,000	5.0 bps	3.0 bps	3.5 bps	4.0 bps	<b>9 bps</b>
\$30,000,000	5.0 bps	3.5 bps	4.0 bps	4.5 bps	<b>9.5 bps</b>
\$35,000,000	5.0 bps	4.0 bps	4.5 bps	5.0 bps	<b>10 bps</b>

\*Team Volume based on prime residential mortgages funded in 2024, branded as CMLS Financial, Financière CMLS, and CMLS Financial Connect

## NEW!! Extra Incentive – Additional Bonus for Individual Agent Volume\*\*

Individual Agent Volume**	Total Individual Agent Volume Bonus
\$5,000,000	\$2,500
\$10,000,000	\$7,500
\$15,000,000	\$12,500

\*\*Individual Agent volume based on prime residential mortgages funded in 2024, branded as CMLS Financial, Financière CMLS, and CMLS Financial Connect. Min 70% Approval to Fund is required.

### Important Notes

Individual Agent Volume Bonus will be paid the month following when the target is achieved.  
 All Team Volume and Efficiency Bonuses will be paid annually after the Dec 31<sup>st</sup> 2024 year end.  
 Appraisal Reimbursements for live mortgage applications submitted in 2023 must be requested within 30 days of the file funding.  
 Appraisal Reimbursements are no longer offered via the CMLS Prime Partnership Program on files submitted in 2024.  
 AVEO Volume does not form part of the CMLS Prime Partnership Program in 2024.



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